Unit 11 - Week 9

Assignment 9

The due date for submitting this assignment has passed. As per our records you have not submitted this assignment.

1) Which of the following characteristics of Super-Latin cannot be classified as:
- Internalized Societal And Personal Standards
- Preeminence In II Communication
- The Triple Deal
- Based on Power Principle

No, the answer is incorrect. Score: 0. Accepted Answer: Based on Power Principle

2) Which of the following theories propose that a person joins a group because he enjoys the things that the group members do?
- Group Activity Theory
- Interpersonal Attraction Theory
- Group Bond Theory
- Membership Theory

No, the answer is incorrect. Score: 0. Accepted Answer: Group Activity Theory

3) Lack of perceived balance among employee—organization may lead to:
- Conflict
- High Employee Loyalty
- Higher Turnover Commitment
- High Employee Performance

No, the answer is incorrect. Score: 0. Accepted Answer: Conflict

4) Which of the following is not the dimension of the dyadic relationship that implies effective mentoring relationship?
- Trust
- Commitment
- Loyalty
- Low Employee Performance

No, the answer is incorrect. Score: 0. Accepted Answer: Low Employee Performance

5) Fill in the blank:
- State of being that results in physical and psychological changes that influence our behavior

Emotional

No, the answer is incorrect. Score: 0. Accepted Answer: Emotional

6) Which approach studies how a negotiator affect his/her cognitive tendencies?
- Affect and cognition approach
- Social norms approach
- Cognitive Group Theory
- Group Dynamics

No, the answer is incorrect. Score: 0. Accepted Answer: Affect and cognition approach

7) State True or False:
In negotiation, one person should be detached and non-personalities or egoism is involved.

True

No, the answer is incorrect. Score: 0. Accepted Answer: True

8) State True or False:
Does Japanese culture influence on negotiation shows that it gives less importance to others feeling than logic?

True

No, the answer is incorrect. Score: 0. Accepted Answer: True

9) Fill in the blank:
SSL is a short form related to one’s psychological interpretation of having been offended, wronged, or denied and a tendency to react through retaliation.

Anxiety

No, the answer is incorrect. Score: 0. Accepted Answer: Anxiety

10) State True or False:
Obsessive Behavior is a symptom of Aggressive Anger.

False

No, the answer is incorrect. Score: 0. Accepted Answer: False

Due on 2020-04-01, 23:59 IST.