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Courses » Developing Soft Skills and Personality

Announcements **Course** Ask a Question Progress Mentor

## Unit 8 - Week- 7

### Course outline

How to Access the Portal ?

Week-1

Week- 2

Week- 3

Week- 4

Week- 5

Week - 6

Week- 7

LECTURE 37: NONVERBAL COMMUNICATION: INTRODUCTION AND IMPORTANCE

LECTURE 38: NON-VERBAL COMMUNICATION: ISSUES AND TYPES

LECTURE 39: NON-VERBAL COMMUNICATION: BASICS AND UNIVERSALS

LECTURE 40: NON-VERBAL COMMUNICATION: INTERPRETING

### Assignment - 7

The due date for submitting this assignment has passed.

As per our records you have not submitted this assignment. **Due on 2018-10-17, 23:59 IST.**

1) Why is a Group Discussion purposefully kept as an unstructured activity? **1 point**

- It helps to identify a natural leader
- Unstructured activity should gradually replace all structured activities
- It is followed as a convention
- It is not possible for the organizers to structure it

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*It helps to identify a natural leader*

2) Identify the evaluation criteria for leadership skills: **1 point**

- Diction, grammatical knowledge, writing skills, literary sensibilities
- Proficiency in maths, computer, economics, and general knowledge
- Initiative, decision-making abilities, team spirit, conflict-resolution skills
- Proficiency in games, sports, and extra-curricular activities

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Initiative, decision-making abilities, team spirit, conflict-resolution skills*

3) Posture is \_\_\_\_\_ . **1 point**

- The position in which one holds one's body when standing or sitting
- A movement of a limb or the body as an expression of thought or feeling
- Both of these

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LECTURE 42:  
BODY  
LANGUAGE:  
FOR GROUP  
DISCUSSIONS

Quiz :  
Assignment - 7

Answer Key for  
Assignment - 7

WEEK 7 -  
FEEDBACK -  
Developing Soft  
Skills and  
Personality

Week- 8

DOWNLOAD  
VIDEOS

- Dress according to the position one has
- Dress according to one's previous position
- Dress according to the position one wants
- None of the above

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Dress according to the position one wants*

5) What, according to Ekman & Friesen, are the functions of nonverbal communication? **1 point**

- They complement and substitute verbal meaning
- They contradict the verbal meaning
- They regulate verbal interaction
- All of these

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*All of these*

6) According to Albert Mehrabian, communication involves: **1 point**

- 38% nonverbal elements, 55% vocal elements, and 7% words
- 55% nonverbal elements, 7% vocal elements, and 38% words
- 5% nonverbal elements, 7% vocal elements, and 88% words
- 55% nonverbal elements, 38% vocal elements, and 7% words

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*55% nonverbal elements, 38% vocal elements, and 7% words*

7) Four basic components of a group discussion are: **1 point**

- Communication Skills, Knowledge, Leadership, and Personality manifestation
- Knowledge, Aggressiveness, Communication, and Personality
- Fluency, Ambiguity, Knowledge, and Multiple-personality traits
- Obedience, Knowledge, Fluency, and All-okay-personality trait

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Communication Skills, Knowledge, Leadership, and Personality manifestation*

8) Identify the win-win situation: **1 point**

- You are right, but, I am not wrong
- Both of us are wrong, but, you are worse than me
- You are right, I am wrong
- You are wrong, I am right

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*You are right, but, I am not wrong*

9) In an interview, identify the trait(s) the employers look for in a prospective employee: **1 point**

- Work ethics
- Self-confidence
- Strong communication skills
- All of these

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*All of these*

10) Identify the one contrary to the acceptable dress code in an interview: **1 point**

- Wearing a dirty and torn pair of jeans
- Wearing clean, polished shoes
- Having a tidy hairstyle
- Wearing clean, pressed clothes

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Wearing a dirty and torn pair of jeans*

11) In an interview: **1 point**

- One should communicate extensively with gestures
- One should make use of appropriate gestures
- One should dress up in an ostentatious manner
- One should chew gum for controlling nervousness

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*One should make use of appropriate gestures*

12) Challenge(s) of studying non-verbal cues is/are: **1 point**

- Ambiguity and culture-specificity of non-verbal cues
- Continuity of non-verbal cues
- Their multi-channelled nature
- All of these

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*All of these*

13) The Three "C"-s of interpreting non-verbal cues are: **1 point**

- Context, Cluster, and Change
- Context, Caution, and Compliance
- Caution, Cluster, and Compliance

Compliance, Context, and Cluster

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Context, Cluster, and Change*

14) According to the book, Silent Messages (1971), immediacy cues communicate: **1 point**

- Liking and pleasure
- Responsiveness
- Balance of power
- All of the above

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Liking and pleasure*

15) Interpret the following nonverbal behaviour: "touching and slightly rubbing nose" **1 point**

- Anger, frustration, apprehension
- Vanity, boredom
- Rejection, doubt, lying
- Interest

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Rejection, doubt, lying*

16) Interpret the following body language: "Looking down, face turned away" **1 point**

- Relaxed
- Anticipation
- Disbelief
- Anger

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Disbelief*

17) What is indicated normally by clearing throat, wringing hands, fidgeting: **1 point**

- Nervousness
- Aggression
- Confidence
- Frustration

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Nervousness*

18) Maintaining eye contact: **1 point**

- Indicates dishonesty
- Indicates frustration
- Signals genuineness
- None of these

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Signals genuineness*

19) Timid people who fail to maintain eye contact for long

**1 point**

- Are dishonest and liars
- Are unintelligent
- Feel intimidated by the presence of the person they are talking to
- Are confident

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Feel intimidated by the presence of the person they are talking to*

20) In America, touching somebody's feet would be viewed as a gesture of

**1 point**

- Respect
- Slavishness
- Anxiety
- Love

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*Slavishness*

21) In communication, one can always stop the nonverbal; but never the verbal!

**1 point**

- True
- False

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*False*

22) The principal form of communication performed by infants is through touch

**1 point**

- True
- False

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*True*

23) When you approach two people who are talking, if their feet stay in place and they twist only their upper torsos in your direction, they like you joining them

**1 point**

True

False

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*False*

24) The best way to control body language is to be unaware of it in the first place

**1 point**

True

False

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*False*

25) Interrogators have always relied on body language in order to seek information that people do not necessarily want to give **1 point**

True

False

**No, the answer is incorrect.**

**Score: 0**

**Accepted Answers:**

*True*

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